



LIVING UP TO A NEW DIMENSION

Our history dates back to 1923, when Grazioli started building animal-drawn agricultural trailers for local farmers out of a small family-run workshop in Visano, a small rural town located in the lower area of the province of Brescia in the heart of the Padana plain.

Over time, the Grazioli family expanded, along with its small workshop, to bring its reliable products to an increasing number of customers.

With the advent of new technology, the year 1948 marked a turning point for the company's production, as tractors replaced animals in the fields. Keeping up with times, Grazioli began manufacturing its first modern rubber-tyred and leaf-spring equipped farm trailers.

Over the years we diversified our production by adding trailers, manure spreaders, liquid manure tanks, buckets and forestry trailers to our product line.

We also took part in national trade shows across the country, from North to South, where we acquired our first foreign customers. By then, **Grazioli** products had reached every corner of the country, from Lombardy to Sicily.

In order to meet the constantly rising demand, in terms of product quality and reliability, we built a new workshop.

Following innovations in animal breeding technology we began manufacturing both horizontal and vertical mixer trailers in 1980. However, our production became increasingly focused on manufacturing trailers and high capacity liquid manure tanks to meet the ever-growing market demands.



In 1991, Grazioli acquired **REMAC**, a prestigious company renowned as the leading manufacturer of tilling tools and equipment, specialised in rolling harrows.

Now, our array of products meets all of our customer needs in terms of maintenance, transport, distribution of agricultural products and tilling equipment.

The **Grazioli - REMAC** duo has completely changed over the last few years, with its transformation into a multifunctional organisation capable of meeting even the most demanding customer needs. The company also proved capable of holding its head up high against the most prestigious Italian makers.

Furthermore, we restructured our sales network both in Italy and abroad, where **REMAC** had taken over a substantial market share.

In the meantime, in addition to traditional products, **REMAC** launched a new “**Spazio Verde**” line of product specially designed for urban and private landscaping.



The new line of products rapidly made a name for itself in the European market, thanks to their reliability and innovation which outshined the competitors.

In addition to the European domestic market, where we organised an efficient sales and technical network with a watchful eye on post-sale services, Grazioli-Remac has also crossed the European borders by attending trade shows and is always on the lookout for new dealers.

After a thorough and rigorous analysis on the manufacturing system, in 2003 the company obtained the ISO 9001:2000 certificate from the International Organization for Standardization, confirming our product quality.

Along with all these technical and production developments, the company redistributed its shares moving on to the third generation. All of the company's operations are in the hands of three members of the Grazioli family, headed by Maura (Chairwoman), Ilario (Production Manager) and Silvio (Sales Manager). Their “lean thinking” has shaped a young and dynamic staff always capable of enhancing the company's performance.

The first concrete decision taken by the three **Grazioli's** was to purchase a new factory, located on an area of 15,000 sqm (4,500 of which are covered), where all the company's departments will work together to improve their production.

GRAZIOLI REMAC s.r.l.

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